

Laboratory Experiment on Foreign Trade

Questionnaire

1. What is the highest level of education you have completed?

I have not completed nine years of schooling	1
I have completed nine years of schooling	2
Secondary school leaving certificate (11 or 12 years)	3
Vocational/technical education diploma	4
Bachelor's degree or 5-year diploma	5
Any degree above a bachelor's degree	6
Refuse to answer	-2

2. What is your employment status?

I am retired and not working	1
I am a student and not working	2
I am a housewife and not working	3
I am unemployed	4
I work full or part-time in the public sector (even when the respondent is retired/student), including seasonal work	5
I work full or part-time in the private sector (even when the respondent is retired/student), including seasonal work	6
I am self-employed (even when the respondent is retired/student), including seasonal work	7
I am disabled and cannot work	8
Other	9
Refuse to answer	-2

3. In which group does your family's total monthly income, that is, the income received by all members of your family, after deducting income and other taxes, including pensions and social assistance, fall?

Less than 2000 GEL	1
2000 GEL or more	2
Don't know	-1
Refuse to answer	-2

4. In the past year, apart from special events such as weddings or funerals, how often did you attend religious services?

At least once a week	1
At least once a month	2
Only on special religious holidays	3
More rarely	4
Never	5
Refuse to answer	-2

5. Which political party in Georgia is closest to your views?

„Georgian Dream“	1
Any other party (except for „Georgian Dream“)	2
None	-5
Don't know	-1

6. Which TV channel do you mainly use to get news? This includes getting news on TV, the Internet, social networks, or YouTube. [You can select up to three answers]

1	Imedi	
2	Mtavari TV	
3	Formula TV	
4	Caucasus TV	
5	Rustavi 2	
6	First Channel (Public Broadcaster)	
7	Maestro	
8	Adjara Television	
9	Objektivi	
10	Palitra TV	
11	TV Pirveli	
12	Euronews	
13	PosTV	
14	Alt-Info	
15	Other	<i>Skip to Q8</i>
-5	I do not watch news programs either on TV or on the Internet	<i>(Skip to Q8 even if the respondent selected only one of the listed channels)</i>
-1	Don't know	

7. Of the TV channels through which you get your news, which one do you trust the most? [Mark only one answer]

1	Imedi
2	Mtavari TV
3	Formula TV
4	Caucasus TV
5	Rustavi 2
6	First Channel (Public Broadcaster)
7	Maestro
8	Adjara Television
9	Objektivi
10	Palitra TV
11	TV Pirveli
12	Euronews
13	PosTV
14	Alt-Info
-1	None

8.1 How do you feel about the supporters of the “Georgian Dream”?

[[Programming instruction: rotate statements between pairs of questions]

Very negatively	1
More negatively rather than positively	2
Neutrally	3
More positively rather than negatively	4
Very positively	5
Don't know	-1

8.2 How do you feel about the supporters of the opposition?

Very negatively	1
More negatively rather than positively	2
Neutrally	3
More positively rather than negatively	4

Very positively	5
Don't know	-1

9.1 In your opinion, to what extent is the Georgian Dream doing or not doing what is necessary for the country?

[Programming instructions: rotate statements between pairs of questions]

Never does it	1
Mostly does not do it	2
Mostly does it	3
Always does it	4
Don't know	-1

9.2 In your opinion, to what extent is the opposition doing or not doing what is necessary for the country?

Never does it	1
Mostly does not do it	2
Mostly does it	3
Always does it	4
Don't know	-1

10. Do you believe that there is a “Global War Party” that is driving important processes in the world?
[Interviewer! If the respondent tells you that there is a “Deep State”, accept it as a “Global War Party.”]

Yes	1
No	0
Don't know	-1

11. Please tell me whether you support Georgia's accession to the European Union?

I don't support the bull at all	1
I don't support it more than I support it	2
I support it more than I don't support it	3
I completely support it	4
Don't know	-1

12. In your opinion, Georgia will be better protected in the case of...?

1	Close relations with the West (USA, EU)
2	Close relations with Russia
3	Close relations with China
4	Neutrality
-1	Don't know

13. To what extent do you agree or disagree with the opinion that Georgian national identity and traditions are under threat from the West (USA, EU)?

1	I completely agree
2	I agree more than I disagree
3	I disagree more than I agree
4	I completely disagree
-1	Don't know

14. To what extent do you agree or disagree with the opinion that Georgian national identity and traditions are threatened by Russia?

1	I completely agree
2	I agree more than I disagree
3	I disagree more than I agree
4	I completely disagree
-1	Don't know

15. There are different opinions about which form of government is most suitable for Georgia. Of the following, which opinion do you agree with the most?

1	Democracy is better than all other political systems
2	Sometimes an undemocratic government is better than a democratic one
3	It doesn't matter to someone like me what kind of political system we have
-1	Don't know

Factorial design experiment

16. Scenario: [actor] has stated that Georgia needs to strengthen its trade partnership with [country], which implies [relationship]. To do so, Georgia must ensure [precondition].

[Actor]	group_id	group_name	label
	1	GD	Government ("Georgian Dream") representative

	2	Opposition	Opposition representative
	3	Expert	Independent expert
[Country]	group_id	group_name	label
	1	eu	With EU
	2	ru	With Russia
[Precondition of relationship]	group_id	group_name	label
	1	economic	Product quality control.
	2	internal policy	Approximation of own legislation with that of trading partner.
	3	foreign policy	International support of trading partner.
[Type of trade relationship]	group_id	group_name	label
	1	import	Bringing more products into Georgia (imports).
	2	export	Taking more products out of Georgia (exports).
	3	free trade	Unrestricted trade between both sides.

16.1 How much do you like the trading partnership described in the first scenario?

1	I don't like it at all
2	I don't like it
3	I like it partly, I don't like it partly
4	I like it
5	I like it very much
-1	Don't know

16.2 In your opinion, how beneficial is the trade partnership described in the first scenario for Georgia?

1	Not useful at all
2	Not useful
3	Somewhat useful, not at all
4	Useful
5	Very useful
-1	Don't know

16.3 Now imagine that you have 20 coins. You can send coins from 0 to 20 to the trading partner in this scenario. The partner can return more, less, the same number, or none at all than you sent. To decide how many coins to send to the trading partner, please read the scenario [] below again.

Send1: Please enter the number of coins (0 to 20 inclusive) that you would send to your trading partner considering the second scenario.

show_return: The number of coins "received" from your partner is: *[return1]*

Please continue the game and resend the desired number of coins to your partner (this time, 0 to 40 inclusive).

Send2: Please enter the number of coins resent (0 to 40 inclusive).

17. What type of partnership was discussed in the given scenarios?

1	Diplomatic
2	Trade
3	Cultural
4	Educational
5	Military
-1	Don't remember

18. Trade with which countries were discussed in the given scenarios?

1	China
2	USA
3	EU
4	Russia
-1	Don't remember

19. What was the maximum number of coins you could send to a trading partner in a given game?

1	0
2	10
3	40
4	50
5	60
-1	Don't remember